



MID IOWA
COOPERATIVE

GRAIN PRICING CONTRACTS



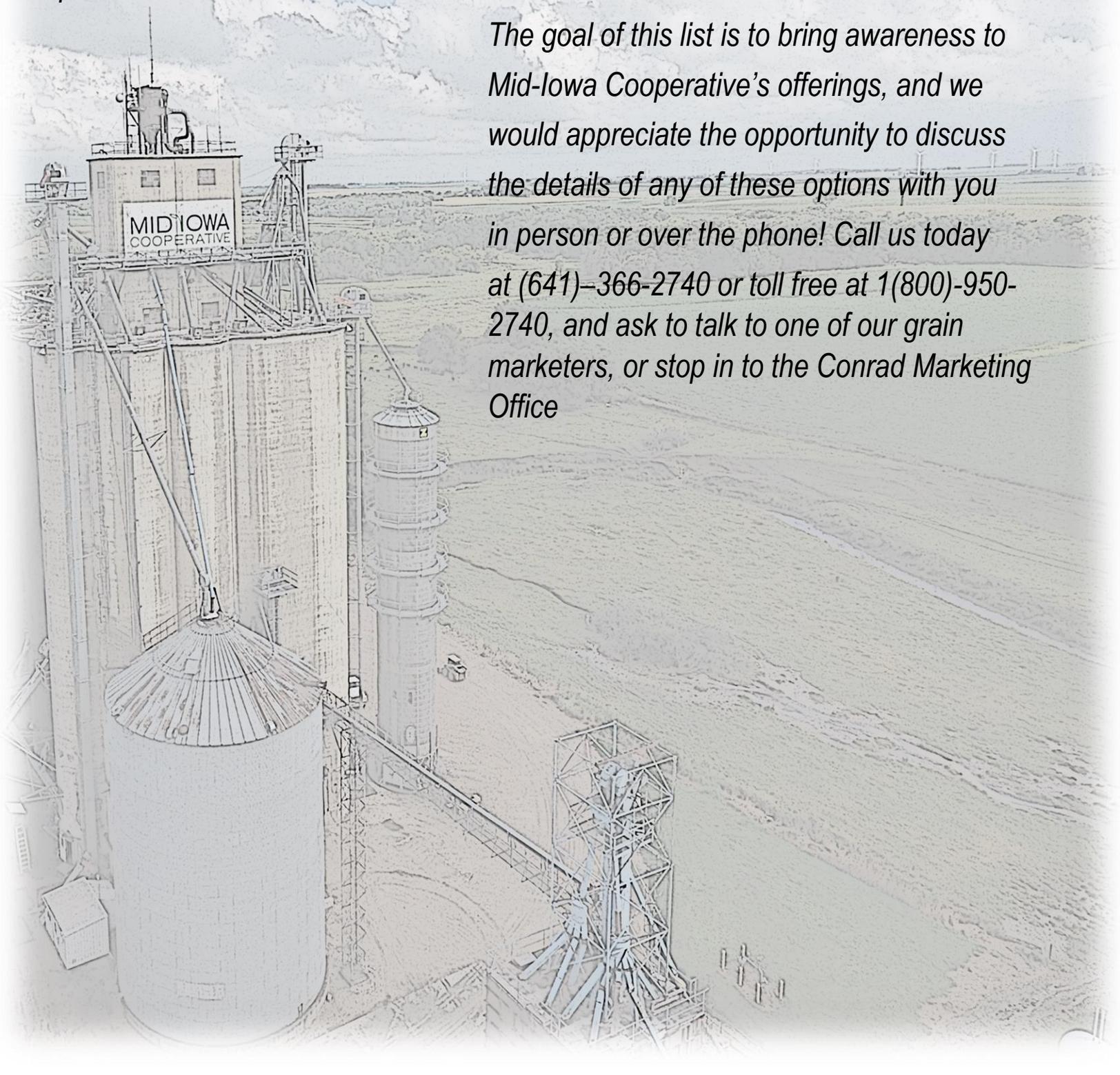
MID-IOWA COOPERATIVE

(641) 366-2740 209 N LINCOLN ST CONRAD, IA 50621

The following is a list of grain pricing contracts offered here at Mid-Iowa Cooperative. It is our goal to be as flexible as possible while helping you market your crop.

It is also possible to do all of these contracts in a brokerage account. It opens up additional flexibility but shifts the responsibility of margin requirements to the producer.

The goal of this list is to bring awareness to Mid-Iowa Cooperative's offerings, and we would appreciate the opportunity to discuss the details of any of these options with you in person or over the phone! Call us today at (641)-366-2740 or toll free at 1(800)-950-2740, and ask to talk to one of our grain marketers, or stop in to the Conrad Marketing Office



Traditional

The go-to contracts for producers who like to stay with straightforward grain marketing

Cash Grain Contract

As simple as it gets. Selling grain either currently held or for future deliver.

$$CBOT\ Futures - Basis = Cash\ Price$$

Hedge to Arrive

Half of the cash price equation. This is locking in only the CBOT Futures price to assign basis at a later date.

Flexible to deliver time/point of your choosing

Basis Contract

The other half of cash price, identifying when and where the grain will go. Advance up to 70% of the cash price and lock in futures at a later date

Extended Price

Very similar to a Basis Contract, but basis value is written against July futures. Producer maintains gain or loss of July futures before the end of June

Price Later (When Available)

Move the grain and wait to price at a later date.

Competitive service charges, sometimes offered free for a period of time

Non-Traditional

Alternative grain marketing contracts that seek to add premium to current market prices

Premium Offer

Selling grain today while selling a deferred call option to add premium. If market trades to a target area at expiration, an equal amount of grain will be priced at the strike price of the call option

Minimum Price

Selling grain today while buying a deferred call option. Price received today is current market less the premium of the call option. If market moves favorably, premium will be captured and added to initial price

Accumulators*

Quotes offered daily to sell grain weekly between now and a future date at a premium to the current market. If market trades below predetermined price at any time, pricing ceases. If market is above premium price at end of period, bushels committed doubles at that price.

**Other variations available*